



Commercial Account Executive

Premier Insurances is a busy locally owned Insurance Broker based in Thurles, Co Tipperary and we are one of the best independent brokers in Ireland. We are offering an exciting opportunity to an enthusiastic individual who wishes to develop their career in insurance broking. We value all of our staff and are committed to providing an inclusive working environment.

Essential Criteria

- Energy and drive with an ability to manage commercial lines business in a team environment
- Excellent communication and interpersonal skills to include a confident telephone manner
- Promote professionalism and integrity
- Applied Systems (Relay) an advantage
- Proficient in using internet systems, Microsoft Word and Excel.
- Excellent organisational skills and attention to detail around procedures and the standard of client files
- Meet the minimum competency requirements of Central Bank, CIP qualified ideally
- Minimum 2 years' industry experience

The Role will include:

- Being proactive in achieving individual sales targets including prospecting, up selling and cross selling of commercial/Agri Business.
- Handling and processing renewals in line with company standards
- Advising clients on the most suitable cover and identifying further opportunities in additional policies
- Market research and negotiating with Insurers to obtain the most suitable/competitive premiums for our clients with the right cover.
- Dealing with day-to-day Commercial client queries including (MTA queries, claims handling, accounts handling including managing aged debt and premium collection)
- Networking and attending events

Remuneration & Benefits:

- Generous Remuneration Commensurate with Experience
- Additional bonus and commission Structure
- Company Pension scheme
- Paid expenses
- Death in service insurance
- 22 days annual leave
- Company Laptop and Mobile phone
- Institute Membership Fees including supporting development of further exam fees

Applications to: info@premierfs.ie

Registered Address: 14 Liberty Square, Thurles, Co. Tipperary E41 V822

Web: www.premierinsurances.ie Email: info@premierfs.ie

Parish Life Limited t/a Premier Insurances is regulated by the Central Bank of Ireland. Company Registration No. 374726